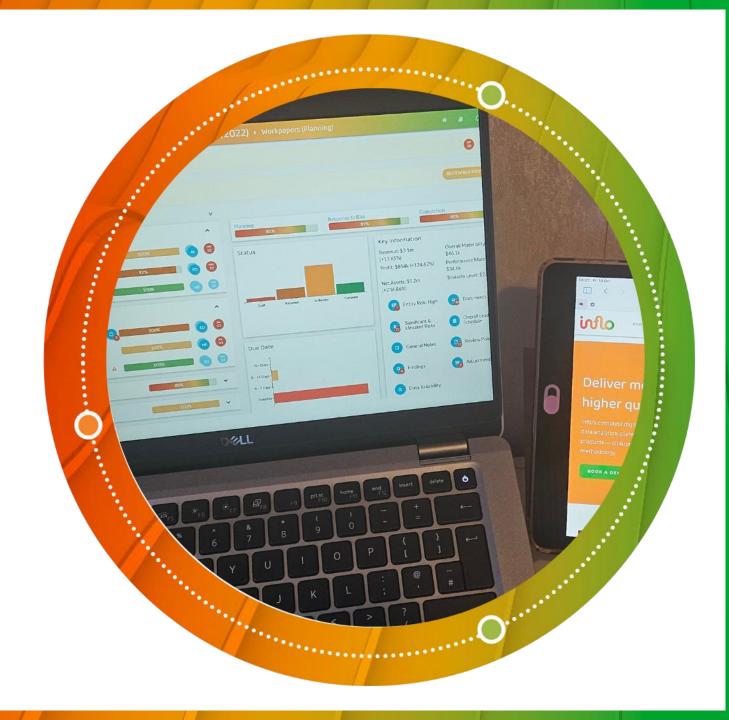
## Workpapers

### **Planning Activities**

inflo

Inflo Workpapers provides a clear workflow to plan a robust and efficient audit. Taking a data-driven, risk-based audit approach which leverages technology.



### **Planning** a Digital Audit

Benjamin Franklin is credited with saying "failing to plan is planning to fail".
While he probably wasn't talking about an audit, these are wise words to auditors.
The Inflo Digital Audit provides a logical workflow of activities, using data to apply a risk-based audit approach.
To maximize the benefit of moving to a Digital Audit approach, auditors should place greater emphasis on planning activities.
We recommend planning earlier and investing additional time in planning.
This leads to a more targeted audit approach and significant efficiency gains overall.
Effort is focused on the highest-risk areas.
Less time is spent auditing lower-risk areas.
Automation replaces traditional manual work.
Audit Data Analytics quickly analyze large populations and extract insights for clients.
It is a game changer for your firm, your people, and your clients.

### This Guide

In this guide, we explain the overall workflow of planning within the Inflo Digital Audit. The core activities within each of the 5 phases of planning are outlined. Additional activities are outlined, including when these are tailored into the engagement. The guide also highlights Advanced Screens and other Inflo Modules which support planning. And all linkages between activities across the engagement is explained.

### FAILING TO PLAN IS PLANNING TO FAIL



This guide is based on the US Audit Inflo Content Pack, applicable to US GAAS engagements. The activities in other content packs may vary. Index numbering are internal to this guide only.



### **Getting Started**

### Overview

Configuration sets up the engagement and establishes the methodology content to be used to perform the audit.

### **Content Pack**

We provide a range of methodology Content Packs aligned to various professional standards and industry specialisms. Auditors must select the appropriate Workpapers Content Pack for the engagement.

This means one consistent solution supports all your audits, EBPs, reviews / compilations / preparation engagements.

Content Packs house the methodology content - including Risk Libraries, Workprograms, Advanced Screens, guidance, and other important elements required to perform an audit.

### **Entity Risk Level**

The defined Entity Risk Level impacts areas such as quality reviewer requirements, risk assessment recommendations, and sample size calculations.

### **Initial Engagement**

Where the audit is a new engagement for the firm, additional first-year audit procedures are added to the engagement.

### **Group Engagement**

Where the audit is part of a group engagement, additional workprograms are added the engagement to cover group or component auditor required procedures. Planning for group engagements is explained more on page 14.

Workpapers Co	onfiguration
Workpapers * Content Pack	Please Select 🔹
Intity Risk Level *	Please Select 🔹
Initial Engagement	ОИ
Group Engagement	NO
CANCEL	NEXT

### Inflo adopts a tailor-in approach, only adding procedures where required

inflo

### 1: Commence: Accept the audit engagement and commence planning.

#### Overview

The fundamental planning procedures to ensure the audit can be undertaken, including confirming independence and agreeing the engagement letter.

### **Core Activities**

#### 1.1 ACCEPTANCE CONTINUANCE

- 1.1.1 Determine those charged with governance 4
- 1.1.2 Perform anti money laundering procedures
- 1.1.3 Complete acceptance or continuance process
- 1.1.4 Determine if a group engagement 👍

#### 1.2 INDEPENDENCE

- 1.2.1 Discuss independence with engagement leader
- 1.2.2 Perform an independence assessment
- 1.2.3 Ensure engagement team rotation meets policy
- 1.2.4 Ensure all team members are independent
- 1.2.5 Consider audit fees reliance, overdue invoices, influence
- 1.2.6 Consider non-audit fees threats & safeguards, sales compensation 💆
- 1.2.7 Consider if a quality reviewer is required 👍

### 1.3 ENGAGEMENT PLAN

- 1.3.1 Identify value-add services or activities
- 1.3.2 Draft fee proposal
- 1.3.3 Agree terms / engagement letter
- 1.3.4 Prepare for planning meeting with management
- 1.3.5 Hold planning meeting with management
- 1.3.6 Plan use of data and automated tools 🚷
- 1.3.7 Prepare a budget
- 1.3.8 Schedule resources
- 1.3.9 Set due dates and assign responsibilities within Inflo
- 1.3.10 Schedule internal and external meetings, and review time
- 1.3.11 Create the prepared-by-client list and share with management  $\Im$

### Linkage

4

- Where TCWG is management, this auto-answers other planning and completion procedures regarding communication and inquiry beyond management as not applicable.
- Where not a group, this auto-answers other planning and completion procedures regarding groups as not applicable.
- On a group audit, group-related workprograms are added intelligently replacing standalone workprograms. Additional group-specific content is also imported automatically.
- Where a quality reviewer is required, additional workprograms for quality reviewer approval of planning and completion are added to the engagement.

Entity	Fee Service Provider	Title of Service	Service Description	Approver of Service	Proposed Fee	Contingent Fee Arrangement	Actual Fee	Threats	Safeguards	Safeguards Acceptable Level?	M The <b>Non-Audit</b>
In-Review	A. Tax Partner in the Tax Team	Corporation Tax return & compliance	Corporation Tax return preparation and filing compliance	John Doe	3500.00	×	3500.00	Self-Review, Management	Separate teams. Audit team must audit and review the corporation tax return & information as though prepared by client or entirely independent 3rd party, no reliance. Ensuring a informed client team, with no decisions being made on their part.	*	Services Advanced Screen helps evaluate non-aud services for impac

Automation 💦 🍪

- Inflo Ingest supports Trial Balance grouping and obtaining general ledger data from clients.
- Inflo Collaborate supports requesting and gathering prepared-by-client information. This information is then accessible and integrated across the Workpapers engagement.

### **Other Activities**

• On new clients, an initial AUDIT workprogram is added, including new client due diligence, predecessor auditor communication, workpapers review, and opening balance testing activities.



### 2: Understand: Document understanding and consider potential risks.

### Overview

Understanding the client and its environment, internal controls and IT systems to identify potential audit risks, as well as determining materiality.

### **Core Activities**

#### 2.1 ENVIRONMENT AND INTERNAL CONTROLS

- 2.1.1 Understand the entity and its environment 🛛 🌉
- 2.1.2 Understand the system of internal control
- 2.1.3 Understand the entity's use of service organizations 🛛 💆
- 2.1.4 Identify and document significant accounting estimates
- 2.1.5 Review minutes of board or other meetings
- 2.1.6 Review new or amended significant contracts and agreements
- 2.1.7 Consider whether internal audit exists, and their work 4

#### 2.2 IT ENVIRONMENT

- 2.2.1 Understand IT environment 🛛 💻
- 2.2.2 Determine if any events have occurred which impact IT
- 2.2.3 Consider use of an IT specialist 🛛 🔶

#### 2.3 MATERIALITY

- 2.3.1 Determine materiality 🛛 🌉
- 2.3.2 Document benchmark rationale and other considerations

m

### Advanced Screens

Advanced Screens ensure both consistent documentation and identification of potential risks.

The five Advanced Screens which support the Understand phase of planning are summarized here and on <u>page 6</u>.

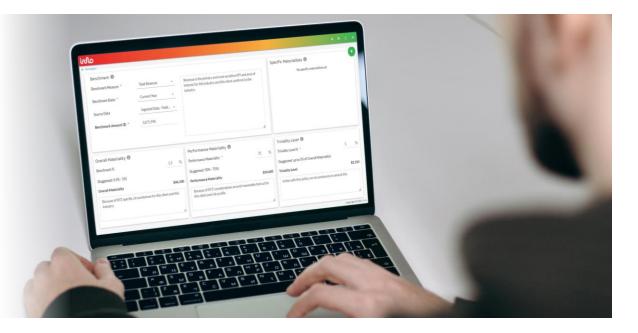


22

 The Materiality Advanced Screen leverages trial balance data and automatically calculates materiality levels based on the appropriate rules.

### Linkage

- Across all Understand workprograms and Advanced Screens, auditors are asked to concluded whether potential risks have been identified. Any potential risks are then flagged within the Risk Assessment workprogram.
- Where no internal audit function exists, this auto-answers other planning and completion procedures stating internal audit considerations are not applicable.
- Where an IT specialist is deemed required, this flags the need for an IT specialist within the Audit Plan workprogram to ensure input is planned.





### 2: Understand: Improved documentation with Advanced Screens.

### Overview

Advanced Screens both save time and improve audit quality – through a consistent approach and direct linkage of potential risks through to a formal Risk Assessment.

To ensure scalability, more sophisticated Advanced Screens are provided for more complex engagements, e.g., PCAOB.

KRESS Historical Activity			SAVE MARKAS COMPLETE
anizational structure, ownership and govern	nance, and business mode	el	
house leveleneers of understanding for this section. The engagement team determined that based on the org structur Inis type. We obtained the clients Org Chart and Revenue proces		ir business, that there is no additional risks or concerns beyond what is typical randing.	for an engagement of Learn More Filefal: 2
		is there any impact at Risk Level?	
	*	Yes	*
s there any impact at Entity Level? No	Learn More	Yes	Learn More
	LearnMore	Ves Interest Risk Factors Uncertainty	Learn More

Provide the conclusion for the work documented regarding Understanding

UNDERSTANDING THE ENTITY documents the understanding of the entity and its environment.

		not been linked to Business	In-Review (			00011033110		*	
		oonse. Click here to conside		d as in-scope impact	Business Processes				
IN PROGRESS Histor	ical Activity							80	
Income									
Business Process	Name	Status	Area	Risks	Controls: D&I In Progress	Controls: D&I is Effective	Controls: D&I is Ineffective	Files attached	
Sales invoicing	<b>A</b>	IN PROGRESS	Sale of goods - type 1 Sale of goods - type 2	Risk(s): 5	Monthly customer changes review	N/A	N/A	0 Files	:
Expenditure									
Business Process	Name	Status	Area	Risks	Controls: D&I In Progress	Controls: D&I is Effective	Controls: D&I is Ineffective	Files attached	
Supplier invoicin	g and payments	IN PROGRESS	Administrative expenses Cost of sales	No risks have been identified.	N/A	N/A	N/A	0 Files	:
Payroll 🔺		IN PROGRESS	Payroll expenses Employee benefit plan obligation	No risks have been identified.	3 Controls	N/A	N/A	0 Files	:

BUSINESS PROCESSES documents the understanding and walkthrough of in-scope business processes. This includes capturing key controls, considering their design, implementation, and effectiveness, and the use of service organizations.

↓ Linkage to RISK ASSESSMENT ensures all Business Processes with relevant significant risks are in-scope.

Ĩ	NO   CPA Inc.	Planning In-Review (12/2022)	▶ Workpapers ▶	Understanding Internal Control	•	<b>e</b> 4
UNDERSTANDING	IN PROGRESS Historical Activity				SAVE	MARK AS COMPLET
INTERNAL	Control environment					~
<b>CONTROL</b> captures the understanding	Risk assessment process					~
of the system of	Monitoring process					~
internal control and IT.	Information system and comm	unications				÷
	Conclusion Based on the understanding obtained:					^
	Please ensure you update the Entity Risk Lev	el, if any changes are required.				
	If any Findings are identified, please ensure	you document these appropriately.				
	Does the system of internal control provide a basis for $\dot{Yes}$	testing control activities?				
		Learn Mor	2			

NO   CPAInc.	Plannin	g In-Revie	w (12/20	)22) 🕨 Workf						m
IN PROGRESS Historical Activity							0	SAVE	MARK AS COMPLETE	ACCOUNTING
Accounting Estimates	Related to Area(s)		Ŧ						• ^	ESTIMATES document required information
Estimate Name	Related to Area(s)	Risk(s) the estimate gives rise to and Related Assertions	Control(s) that address the estimate	Describe the nature of the estimate	Summarize the model/method for measuring the estimate	Explain selection and application of assumptions used to calculate	Inherent Risk factors affecting method, assumptions and data	Inherent Risk factors affecting point estimate and disclosures		about accounting estimates identified including the metho
Bad debt provision	Accounts receivable - Accounts receivable, Administrative expenses	Customers experiencing financial difficulty (VA), All transactions have not been recorded (C)	None	Management estimate the level of debts which need providing against due to customers being unable or unwilling to pay	General bad debts are a Baseline is historic average actual bad debt across the customer base over a period of time. Specific bad debt set for significant known or expected bad debt based on communications or wider information.	General bad debt expense assumption is that historic levels are reflective of levels going forward, Calculation is simple, applying the same % to the current debt level.	Subjectivity, Uncertainty	Subjectivity	:	assumptions, and da
Allowance for Obsolete Inventory	Inventories	Impaired physical condition or asset may not exist (E, C, VA)	Inventory valuation - Excess and obsolete inventory						:	

*Inkage to RISK ASSESSMENT ensures understanding is documented of all identified Accounting Estimates.* 



### 3: Identify & Assess: Perform your audit Risk Assessment.

### Overview

The epicenter of planning a Data Driven audit - assessing potential risks to dictate the risks of material misstatement the audit plan must address.

### **Core Activities**

### **3.1 PLANNING ANALYTICS**

- 3.1.1 Obtain financial information and check reliability  $\Im 4$
- 3.1.2 Perform year-over-year variance analysis 💱
- 3.1.3 Perform ratio analysis 💱
- 3.1.4 Perform management inquiry on unusual or unexpected movements

### 3.2 GOING CONCERN

- 3.2.1 Consider events or conditions casting doubt on going concern
- 3.2.2 Determine if management have performed an initial assessment 4
- 3.2.3 Where available, perform an initial review of management's assessment

### 3.3 FRAUD INQUIRIES

3.3.1 Inquire of management and others about fraud

### **3.4 RELATED PARTIES**

- 3.4.1 Inquire of management about related parties
- 3.4.2 Obtain a listing of related parties and consider completeness 📃

### 3.5 LITIGATION AND CLAIMS

- 3.5.1 Inquire of management about litigation and claims
- $3.5.2\ {\rm Obtain}\ {\rm a}\ {\rm listing}\ {\rm of}\ {\rm litigation}\ {\rm and}\ {\rm claims}\ {\rm and}\ {\rm consider}\ {\rm completeness}$
- 3.5.3 Review legal expense accounts for significant legal matters  $\,$

### 3.6 RISK ASSESSMENT

- 3.6.2 Use Risk Audit Data Analytics to support risk identification 🎕
- 3.6.3 Determine the risk level of the entity
- 3.6.4 Perform scoping of financial statement balances and transaction classes ~ 👰 🎇
- 3.6.5 Create and assess risks at the financial statement and assertion level  $\,$  🌉 🂱
- 3.6.6 Consider the need for a quality reviewer based on risk assessment 4

### Linkage

- Across all Identify & Assess workprograms and Advanced Screens, auditors are asked to concluded whether potential risks have been identified. Any potential risks are then flagged within the Risk Assessment workprogram.
- Where automated techniques are used to obtain financial information, this auto-answers other procedures within the Planning Analytics workprogram.
- Where management has not performed a preliminary assessment of going concern, this auto-answers planning procedures on the preliminary assessment as not applicable.
- Where a quality reviewer is required, additional workprograms for quality reviewer approval of planning and completion are added to the engagement.

### Advanced Screens

- Advanced Screens support documenting Related Parties and Internal Team Meeting notes.
- The Risk and Response Advanced Screen supports a robust risk assessment process, explained more on page 8.

22

4

### Automation

- The Inflo Data Analytics supporting Risk Assessment are explained more on page 9.
- Inflo Hybrid Intelligence provides a powerful draft risk assessment for auditor review using client industry, client data, and other logic.

<ul> <li>In-scope areas identified</li> <li>In-scope business proc selected based on sign</li> <li>Inherent Risk Factors identified &amp; their impact suggested</li> <li>Likelihood &amp; Magnitude of risks determined</li> <li>Corresponding risks at assertion</li> <li>Substantive ADAs</li> </ul>	icant risks
<ul> <li>Risk Assessment</li> <li>Inherent Risk Factors identified &amp; their impact suggested</li> <li>Likelihood &amp; Magnitude of risks determined</li> <li>Controls</li> </ul>	
Innerent kisk ractors latentine a their impact suggested     Likelihood & Magnitude of risks     determined     Controls	
Likelihood & Magnitude of risks     determined     Controls	
determined • Controls	
<ul> <li>Corresponding risks at assertion</li> <li>Substantive ADAs</li> </ul>	
level added  • SAPs	
Corresponding pervasive risks at     Substantive Tests of D	tail
Financial Statement level added  • Other	
<ul> <li>Significant risks of fraud added for management override of controls</li> <li>Summary</li> </ul>	
and revenue recognition	ed
<ul> <li>Recommendations final</li> </ul>	ized



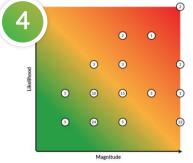
### 3: Identify & Assess: One place, covering all your Risk Assessment.

### Overview

The Risk and Response Advanced Screen supports and documents robust risk assessment - identifying risks of material misstatement and driving a truly risk-based approach to the audit.

	Prior Year Balance (\$)	Completion Balance (\$)	« Final Balance (\$)	Risks	Accounting Estimates	Controls	Sul Ai	stantive Substantive								
• venue from utracts with	2,636,048	8,838,877	8,838,877					ale of goods	Balan ce	Risk Classificatio n	Assertio	ns Risk Level	Planned Resp There are no Accounting though Accounting Estimat	Estimates Res es have been set	dentified	
tomers								Transactions recorded in inappropriate	N/A	SCOTABD	CL	Normal 🔺	Workprogram Name Risk response summary	Addressed Risks	Name *	Risk of fraud in revenue recognition
ale of goods	2,636,048	8,838,877	8,838,877	Transactions recorded in inappropriate accounts All transactions have not been recorded Transactions recorded in the incorrect period Transactions have not been recorded appropriately Risk of fraud in revenue recognition Significant receilt notes received after period end			00	All transactions have not been recorded	N/A	SCOTABD	С	Normal 🔺	Obtain and reconcile Sale of goods detailed listing	All transactions have not been recorded Transactions have not been recorded appropriately	Description	Revenue recognition is an area that is susceptible to b manipulated by management. It is presumed the likeli fraudulent manipulation is heightened.
				Impact of returns, discounts or other incentives	, Z			Transactions recorded in the incorrect period	N/A	SCOTABD	со	Normal		Transactions recorded in inappropriate accounts All transactions have not been recorded	Balance	Balance
ner income	70,589	389,118	389,118	Transactions recorded in inappropriate accounts All transactions have not been recorded Transactions recorded in the incorrect period Transactions have not been recorded appropriately Transactions may not have occurred	•		0	Transactions have not been recorded appropriately	N/A	SCOTABD	A	Normal 🔺	Substantive ADA - Inflo Explore	Transactions recorded in the incorrect period Transactions have not been recorded appropriately Risk of fraud in revenue	Inherent Risk     Factors	Occurrence S Fraud High S
		iew:		<b>A</b>				Risk of fraud in revenue recognition	N/A	SCOTABD	0	Significa nt - 🔒 Fraud	Substantive ADA - Inflo Revenue	Transactions have not been recorded appropriately	Justification *	Justification

The left side of the main Risk and Response view provides an overview of the scoping decisions and identified risks by financial statement area.



### 4) Spectrum of Risk:

Detailed risk scoring supports plotting the risks on a spectrum - engagement wide or individual financial statement areas. This helps auditors stand-back from detailed **RISK ASSESSMENT and consider the** classification of risk across the audit.

2) Audit Plan View:

Clicking into an individual financial statement areas reveals the detailed RISK ASSESSMENT. Auditors can tailor the plan by adding, removing, or editing the identified risks.

		/
Balance	Balance	
Assertions	Occurrence 🔕	•
Inherent Risk Factors	Fraud High 🔕	•
Justification *	Justification	
		1
Likelihood		
Justification *	Revenue recognition is an area that is susceptible to being manipulated by management. It is presumed the likelihood of fraudulent manipulation is heightened.	
Magnitude		
Justification *	Increased magnitude risk as the balance is over 50 times performance materiality.	
		- 11
isk Classification *	SCOTABD	Ŧ
Risk Level *	Significant - Fraud	Ŧ

### 3) Risk Detail View:

Ri

Clicking on an individual risk reveals the documentation and scoring of that risk.



### 3: Identify & Assess: Target the risk with Data Analytics.

### Overview

Inflo Data Analytics modules support with the identification and assessment of risks.

Testing approach			
Ref#	Procedure	Responses	L h <i>u</i> n antintra anala a dala d
	An automated technique is available to assist v this planning analytical procedure. Do you wan take advantage?		at the procedure level ensure auditors replace manual work
		No. Performed planning analytics a where applicable, ratio analysis manually.	with data analytical techniques.

Image: Asset       1.243,954       1.675,483       431,529 (+35%)       This is markly because of an uptick in AR. The increase in Assets is driven by the sale with Assets.       No changes to planned procedures in assets.         Image: Liability       -883,693       -1.090,478       206,785 (+2.3%)       The main driven is from a growth in our AR. The increase in Assets is driven by the sale with Increase in Assets.       No changes to planned procedures in and then is from a growth in our AR.       The increase in facilities is driven by the sale with Increase in additional increase in additional increase in additional increase in Assets.       No changes to planned procedures in additional increase in Assets.       No changes to planned procedures in additional increase in additional increase in additional increase in income an indialities and increase in income tax liabilities in additional increase in income tax liabilities and increase in income tax liabilities and increase in income tax liabilities in the increase of our excited increase in additional increase in additional increase in additional increase in income tax liabilities and increase in additional increase in additiona		Name	Expectation	Planning	Difference	Management Commentary	Analysis 着	Impact on Engagem	ent 🗂	
AR     following-increase in accounts perside, increase in hoom tax liabilities and increase in perside plat. Unour More       Equity     19,939     -360,261     380,200 (+1907%) association in the increase of account increase of account equity accounts.       Income     0 473,288     2,189,551     1,716,263 (+363.%)	9	Asset	1.243.954	1,675,483	431,529 (↑35%)	combined with an increase in our Other	increases in AR (driven by the sale with Company ABC a portion of which is invoiced but not paid), increases i	No changes to planned p	rrocedures	,
biggest driven in the increase of our equity accounts. Income and Receivables ●	9	Liability	-883,693	-1,090,478	206,785 (↑23%)		following - increase in accounts payable increase in income tax liabilities and		rocedures	Ų
Income         0 473288         2,1895551         1,716,263 († 363 %)	9	Equity	19,939	-360.261	380,200 (↑1907%)	biggest driven in the increase of our		0		
□         Expense:         0 -993,786         -1,964,807         971,021 (↑ 98 %)	9	Income	473,288	2,189,551	1,716,263 (↑363%)				۵	
	9	Expense	•993,786	-1,964,807	971,021 (↑98%)					
Inflo Flux automates year-over-year • • • Receivables • • • • Receivables							1.9 times 94.7 times	\$457	\$159,361	2

**With Inflo Flux** automates year-over-year variance analysis, expectation setting, and documentation of planning analytics.

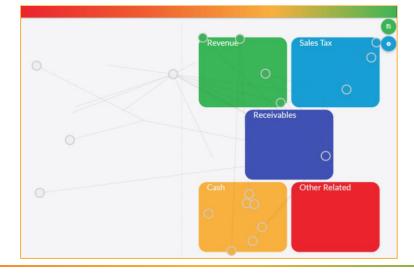
inflo

Signation Infloc Metrics automates ratio analysis and industry benchmarking.





**Solution** Inflo Explore can be utilized at planning to visualize general ledger transactions, helping to appraise risk and stratify populations for more effective risk-based auditing.



#### **Set Inflo Revenue Cascade**

can also be utilized at planning to support more robust revenue understanding risk assessment, reviewing revenue streams, transaction flows, and notable transactions impacting revenue accounts.

### 4: Respond: Develop your audit plan to respond to the risks.

#### Overview

Determining an effective and efficient audit plan to gather evidence and address the identified risks of material misstatement.

#### **Core Activities**

#### 4.1 AUDIT PLAN

- 4.1.1 Determine the planned use of Substantive Audit Data Analytics 👊
- 4.1.2 Ensure internal controls relating to significant risks have been evaluated 💆 👉
- 4.1.3 Ensure accounting estimates are considered for all relevant areas 🔤 ϟ
- 4.1.4 Determine the planned approach to testing ITGCs 💆
- 4.1.5 Consider the use of external confirmations as responses to risks 👰
- 4.1.6 Consider management and auditor use of specialists & experts 💆
- 4.1.7 Determine the detailed response to risk for each area 🌉
- 4.1.8 Determine the controls approach to significant risks and other risks  $\overline{\mathbb{A}}$
- 4.1.9 Consider performing audit procedures at an interim date 🐖
- 4.1.10 Incorporate an element of unpredictability in the audit plan 🖉
- 4.1.11 Finalize the Risk and Response area
- 4.1.12 Assign testing workprograms to team members and tailor due dates
- 4.1.13 Compare the audit plan to the budget and resource planner
- 4.1.14 Create a prepared-by-client list for the Fieldwork phase 3
- 4.1.15 Determine the source data to be audited trial balance or general ledger 😵

### **Other Activities**

On group engagements, the Audit Plan workprogram is replaced by a group Audit Plan workprogram. Additional workprograms are also added to the engagement for group scoping, component materiality allocation, and group instructions.

Additional advanced screens are also added for group scoping and component materiality allocation. Group engagements are explained more on <u>page 14</u>.

### Linkage

- Decisions on internal controls are linked to the Business Process Advanced Screen, to ensure understanding, walkthroughs, and evaluation of the design and implementation of required controls is performed.
- The identification of accounting estimates is linked to the Accounting Estimates Advanced Screen, to ensure all accounting estimates are captured and adequately considered.
- All workprograms included within the audit plan are linked to the risks they address, ensuring a truly risk-based audit approach with clear linkage.

### Advanced Screens

• The Risk and Response Advanced Screen supports development of an efficient and effective audit plan, explained more on <u>page 11</u>.

### Automation

• Inflo Collaborate supports requesting and gathering prepared-by-client information.

4

- Inflo Ingest supports Trial Balance grouping and obtaining general ledger data from clients.
- The Inflo Data Analytics supporting response to risk are explained more on page 12.
- Inflo Hybrid Intelligence recommends a draft audit plan for auditor review using client industry, scoping, risk assessment, and other logic.

Risk Scoping	Business Process:
<ul> <li>In-scope areas identified</li> </ul>	<ul> <li>In-scope business processes</li> </ul>
Risk Assessment	selected based on significant risks
<ul> <li>Inherent Risk Factors identified &amp; their impact suggested</li> </ul>	Response Workprograms Recommended
<ul> <li>Likelihood &amp; Magnitude of risks determined</li> <li>Corresponding risks at assertion level added</li> <li>Corresponding pervasive risks at Financial Statement level added</li> <li>Significant risks of fraud added for management override of controls</li> </ul>	Accounting Estimates     Controls     Substantive ADAs     SAPs     Substantive Tests of Detail     Other     Summary
and revenue recognition	Quality checks completed     Recommendations finalized
<ul> <li>Areas with accounting estimates suggested</li> </ul>	Hybrid Intelligence



### 4: Respond: One place, covering all your audit strategy and plan.

### Overview

The Risk and Response Advanced Screen is used to document the overall audit strategy and the detailed audit plan, to address the risks of material misstatement.

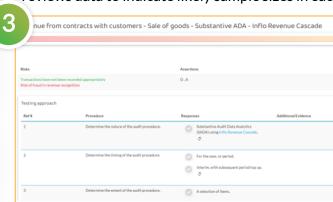
.0	Prior Year Balance (\$)	Completion Balance (\$)	«Final Balance (\$)	Risks	Accounting Estimates	Controls	Substantive Audit Data Analytics	Substantive Analytical Procedures	Substantive Tests of Detail	Other	9	ale of goods	Balan	Risk Classificatio	Assertio	Risk IT	0		ig Estimates Response Type	ks Identified 🧧
Revenue from contracts with	2,636,048	8,838,877	8,838,877									Transactions recorded in inappropriate	ce N/A	n SCOTABD	a	Normal	4	Workprogram Name Risk response summary	Addressed Risks	Response Type Assertions
customers				Transactions recorded in inappropriate accounts					0	_		All transactions have not been recorded	N/A	SCOTABD	с	Normal	4	Obtain and reconcile Sale of goods detailed fisting	All transactions have not been recorded Transactions have not been recorded appropriately	Substantive Tests of Detail
Sale of goods 2,636,048	2,636,048 8,838,877 8,838,877	All transactions have not been recorded Transactions recorded in the incorrect period Transactions have not been recorded appropriately Risk of traud in revenue recognition Significant credit notes received after period end		÷		·	000	•		Transactions recorded in the incorrect period	N/A	SCOTABD	со	Normal	<b>A</b>	Substantive ADA -	Transactions recorded in Inappropriate accounts. All transactions have not been recorded Transactions recorded in			
				Impact of returns, discounts or other incentives					0			Transactions have not been recorded appropriately	N/A	SCOTABD	A	Normal	4	Inflo Explore	the incorrect period Transactions have not been recorded appropriately Risk of fraud in revenue	Data Analytics CL
Other income	70,589	389,118	389,118	Transactions recorded in inappropriate accounts All transactions have not been recorded Transactions recorded in the incorrect period Transactions have not been recorded appropriately Transactions may not have occurred		-	•		000	~		Risk of fraud in revenue recognition	N/A	SCOTABD	a	Significa nt Fraud	4	Substantive ADA - Inflo Revenue Cascade	recognition Transactions have not been recorded appropriately Risk of fraud in revenue	Substantive Audit Data Analytics O, A
				<b>A</b>					6			Significant credit notes	N/A	SCOTABD	0.A	Significa			recognition	

### 1. Audit Strategy View:

The right side of the main Risk and Response view provides an overview of the audit strategy, to respond to the identified risks in each financial statement area. This shows the mix of workprograms in the intended audit approach.

There are six different workprogram types which	Accounting Estimates Assessment	Controls	Substantive Audit Data Analytics
respond to risk in Inflo:	ब्ब् Substantive Analytical Procedures	Substantive Tests of Detail	(E) Other Procedures

### Previews:



though Accounting Estima	tes have been set to yes.		
Workprogram Name	Addressed Risks	Response Type	Assertions
Risk response summary			
Obtain and reconcile Sale of goods detailed listing	All transactions have not been recorded Transactions have not been recorded appropriately	Substantive Tests of Detail	C,A
Substantive ADA - Inflo Explore	Transactions recorded in Inappropriate accounts. All transactions have not been recorded. Transactions recorded in the incorrect period. Transactions have not been recorded appropriating. Roke of transfer revenue recognition.	Substantive Audit Data Analytics	0.C.A.CO. CL

#### . Audit Plan View:

Clicking into an individual inancial statement areas eveals the detailed audit plan. This shows the linkage between the workprograms o respond to risk and the priginal risk assessment. lere, auditors can tailor the plan – adding, removing, or editing the workprograms ind planned procedures.

Clicking on any workprogram previews the intended procedures. A sampling preview tool also reviews data to indicate likely sample sizes in each area - highlighting inefficient audit plans.

	Confidence Level: Sample:	30% 18
SAP Response *	None	v
SADA Response *	Moderate	v
Controls Response *	None	*
Performance * Materiality	450,000	
Population * Amount	20,946,292	

### 4: Respond: A smarter way to address risk using Data Analytics.

### Overview

Inflo Data Analytics modules support with the response to risk through Substantive Audit Data Analytics, supported by specialist workprograms which replace manual testing.





**Solution** Inflo detect supports journal entry testing using a 3-step approach:

- 1) Analyze year end trends
- 2) Perform targeted testing
- 3) Multi-dimensional risk scoring

Solution in the select automates the calculation, selection, and documentation of audit sampling tests.

	#	Debit	Credit	Net
Colorian Demulation	1,058	0	2,296,524	-2.296.524
Selected Population	1,050	0	2,270,324	-2,270,324
Population To Be Tested	1,058	0	2,296,524	-2,296,524
Population To Be Sampled	1,058	0	2,296,524	-2,296,524
Pro-rata Population 🚯	1,416	0	3,073,290	-3,073,290
Confidence Level	45%			
Pro-rated Sample Size 🕦	32			
Total Items Selected	32			

**Solution** Inflo Explore supports a waterfall approach – visualizing financial statement areas, individual general ledger codes, and transaction clusters to find notable items for substantive testing.



Inflo Revenue Cascade analyzes account combinations and doubleentry postings to trace revenue and receivable entries through to cash settlement – substantive testing then focuses on the transactions not meeting expectations.

### 4: Respond: Additional Advanced Screens.

### Overview

Two additional Advanced Screens support Group Auditors performing complex areas of a group audit in a data-driven, structured, and intelligent approach.

Group Scoping supports the scoping of each component within the group, calculating coverage levels across financial statement areas to ensure an appropriate audit plan is developed.

These scoping decisions then impact how RISK ASSESSMENT decisions are pushed to the Risk and Response view in component engagements.

### Component Materiality Allocation is used to calculate an appropriate component materiality value for the in-scope components.

These materiality values determined are pushed to the Materiality view in component engagements.



inflo

Inflo Hybrid Intelligence provides Group Scoping and Component Materiality recommendations based on client data and advanced algorithms.

റി		Group Engag	ement (12/2024) 🔸 w					
PROGRESS Historical Activity								K AS COMI
Group Overall Materiality: £2.3m Group Performance Materiality: £1.7m			Date Acquired  01/01/2024	Date Acquired 01/01/2024	Date Acquired 01/01/2024	Date Acquired 02/01/2024		
Attach supporting documentation:	ttach File(s)		Scope Specific Scope	Scope Specific Scope	Scope Specific Scope	Scope Specific Scope		
Area	Risks	Group Planning Balance	Component 1	Component 2	Component 3	Group Engagement	Combined Component Balances	Ba
ofit/(Loss) Before Tax		2,751,675	716,686	77,791	219,399	1,737,799	2,751,675	
tal Revenue		27,099,665	6,784,584	1,633,928	3,694,497	14,986,656	27,099,665	
tal Assets		41,678,915	11,642,501	2,106,225	5,783,459	22,146,729	41,678,915	
Pervasive Financial Statement Areas								
Management Override of Controls	Risk of management override of controls	· · ·		· · ·	· · ·	•		
Going Concern	Inappropriate use of going concern assumption							
Related Party Transactions	Unidentified balances and transactions		-	-	-			
Laws and Regulations	Risk of non-compliance with laws and regulations	-		-	-			
Income		27,099,663	6,784,582	1,633,926	3,694,495	14,986,655	27,099,658	
Revenue from contracts with customers	Risk of fraud in revenue recognition Impact of returns, discounts or other incentives Significant credit notes received after period end All transactions have not been recorded Transactions recorded in the incorrect period View All Risks	25,964,646	6,490,314	1.578,275	3,315,256	14,380,598	25,964,643	
Other income		1,135,017	294,068	55,651	179,239	606,057	1,135,015	
Expense		(23,387,755)	(5,807,482)	(1,508,323)	(3,348,032)	(12,723,813)	(23,387,650)	

ിന		Grou	up Engagement (12/202	.4) → Workpap	ers      Component Materiality Alloca	ion	<b># 2</b> A
NOT STARTED Historical Activity							SAVE MARK AS COMPLE
Group Performance Materiality Component Multiplier Maximum Aggregated Component Materiality (MAC Full Scope MACM	£1,700,00 CM) £3,400,00 £2,550,00	2 Total Revenue					Attach supporting documentation: Attach Fil
Remaining MACM	£2,550,00	Benchmark Rationale					
Component	Scope	Benchmark Value - Full/Specific Scope To	otal Benchmark Value - Component	Benchmark %	Initial Component Performance Materiality	Final Component Performance Materiality	Component Performance Materiality Rationale
Component Component 1	Scope Full Scope		btal         Benchmark Value - Component           (8,418,512)         (6,784,51		Initial Component Performance Materiality	Final Component Performance Materiality 1,500,000	Component Performance Materiality Rationale
		(		4) 80.6%			Component Performance Materiality Rationale
Component 1	Full Scope	(	(8,418,512) (6,784,51	<ul><li>4) 80.6%</li><li>8) 19.4%</li></ul>	1,699,000	1,500,000	Component Performance Materiality Rationale
Component 1 Component 2	Full Scope	(	(8,418,512) (6,784,51 (8,418,512) (1,633,92	<ul> <li>4) 80.6%</li> <li>8) 19.4%</li> <li>7) 19.8%</li> </ul>	1,699,000 494,000	1,500,000	Component Performance Materiality Rationale

### 5: Approve: Review and finalize the audit strategy and plan.

### Overview

To conclude the planning phase, client communications are performed and the planning activities, audit strategy, and audit plan are reviewed and finalized.

### **Core Activities**

### 5.1 PLANNING COMMUNICATIONS

- 5.1.1 Determine between written or oral planning communications to TCWG
- 5.1.2 Prepare the Audit Planning Report 💱
- 5.1.3 Meet with and perform required planning communications with TCWG
- 5.1.3 Perform inquires with TCWG regarding fraud ϟ

### 5.2 PLANNING APPROVAL: ENGAGEMENT LEADER

- 5.2.1 Results of the acceptance or continuance process 💪
- 5.2.2 Matters relevant to independence ϟ
- 5.2.3 Matters related to the terms of the engagement  $\frac{4}{7}$
- 5.2.4 Outputs of the understanding the entity, controls, and IT  $\checkmark$
- 5.2.5 Understanding key business processes and accounting estimates 4
- 5.2.6 Determining materiality ϟ
- 5.2.7 Results of planning analytics 👍
- 5.2.8 Going concern, fraud, litigations and claims, and related parties assessment 👍
- 5.2.9 The entity risk level and quality reviewer appointment 💪
- 5.2.10 Required planning communications 👍

### **Other Activities**

Where a quality reviewer has been appointed, a workprogram is added for the quality reviewer approval, which is comparable to the Engagement Leader planning approval workprogram.



• Where TCWG have knowledge of actual, suspected or alleged fraud, this flags this information in the response to management override of control, and the AUDIT REPORT workprogram in the completion phase.



The Planning Approval: Engagement Leader workprogram acts as an executive summary of all

Advanced Screens across the planning phase.

planning work to facilitate the engagement leader's

review. All procedures within the workprogram are

directly linked from all the other workprograms and

4

**INFLO REPORTS** automatically drafts a report summarizing the planned audit approach – to support client reporting and/or internal review of planning.

Planning approval: Engagement leader
Acceptance and continuance
Independence 🕦
Engagement planning activities
The entity and its environment
Materiality
Planning analytics
Risk assessment

### inflo

### **Groups:** Additional procedures.

### Overview

Inflo methodology includes advanced approaches for the group engagement process, improving the way engagement teams, and component auditors collaborate.

### **Core Activities**

- 4.1 GROUP AUDIT PLAN (additional activity to the Audit plan on page 10)
  - 4.1.1 Identify risks that will be responded centrally by group engagement team and determine the detailed response for each risk 👰
- 4.2 GROUP SCOPING (additional workprogram and Advanced Screen)
  - 4.2.1 Define a component within the group
  - 4.2.2 Ensure the structure within Inflo reflects the defined components
  - 4.2.3 Obtain financial information to support group scoping 🎕
  - 4.2.4 Determine benchmark and percentage for significant (full scope) components 🛛 👰
  - 4.2.5 Identify all components exceeding the significant (full scope) definition ~ 🌉  $\Im$
  - 4.2.6 Determine minimum coverage levels for each balance or class of transactions 🛛 🌉
  - 4.2.7 Calculate coverage gained from (full scope) components and identify large amounts in other components
  - 4.2.5 Assess coverage levels and large amounts identified to classify all other components as significant (full scope), specific scope, or analytical review in the second statement of the second sta
  - 4.2.6 Document group scoping workings and conclusions
  - 4.2.7 Determine whether component auditors being used  $\checkmark$

### 4.3 COMPONENT MATERIALITY ALLOCATION (additional workprogram and Advanced Screen)

- 4.3.1 Determine the number of significant (full scope) components 🛛 💆
- 4.3.2 Determine the overall materiality multiple and calculate total materiality  $\overline{\mathbb{Q}}$
- 4.3.3 Allocate total overall materiality to significant (full scope) components 💆 💱
- 4.3.4 Ensure no individual allocated materiality exceeds group overall materiality
- 4.3.5 Determine the materiality for specific scope and analytical review components 4.3.6 Document component materiality allocation 🛒
- 4.3.7 Determine the triviality level for recording misstatements in group reporting

### 4.4 GROUP INSTRUCTIONS (additional workprogram)

4.4.1 Consider approach to agreeing component audit fees

4

- 4.4.2 Prepare group instructions
- 4.4.3 Communicate group instructions to component auditors
- 4.4.4 Request independence and other required confirmations from component auditors
- 4.4.5 Involve the group engagement team in risk assessment for significant components
- 4.4.5 Conclude on the appropriateness of the involvement of component auditors

### Linkage

- Where component auditors are used, the GROUP INSTRUCTIONS workprogram is added to the group engagement, and the COMPONENT INSTRUCTIONS workprogram is added to the component engagement (if performed within Inflo).
- If no component auditors are used, this auto-answers other planning and completion procedures regarding components as not applicable.
- On group engagements, individual procedures within the Acceptance and Continuance, Engagement Plan, and MATERIALITY workprograms ensure consideration regarding the opinion, approach to fees, and materiality documentation cover the group.
- On component engagements, individual procedures within the MATERIALITY & RISK ASSESSMENT workprograms consider multiple materiality levels and risks within group instructions.

### Advanced Screens & Automation



The Group Scoping and Component Materiality Allocation Advanced Screens support group audits and leverage high levels of automation using trial balance data and Inflo Hybrid Intelligence recommendations, explained more on page 15.



### **Engagement Leader Review Cheat Sheet: Planning**

An efficient Engagement Leader review of planning is facilitated through 3 core areas of Inflo Workpapers.

**1) "Planning Approval: Engagement Leader" Workprogram** *Navigation: Workpapers > Planning > "Planning Approval: Engagement Leader"* 

**Review objective:** Review of planning matters required by of Engagement Leaders by the audit standards. Ensuring an effective audit is planned.

This single workprogram collates the key planning activities requiring Engagement Leader review. Rather than reviewing multiple individual planning workprograms, Engagement Leaders use hyperlinks to effectively navigate the file review and edit work performed against the key requirements of the standards, including:

- Acceptance & continuance
- Independence
- Terms of engagement
- Understanding the entity, processes, controls, and accounting estimates
- Materiality
- Planning analytics
- Going concern, fraud, litigations and claims, and related parties assessment
- Internal team meeting minutes
- Entity risk level set and Quality Reviewer requirements
- Required planning client communications

Engagement Leaders can also navigate directly to any specific planning workprograms and Advanced Screens documentation for further review.

**Tip:** Right click hyperlinks and "open link in new tab" to more easily refer back to or return to the approval workprogram.

2) Draft Financial Statements and Overall Lead Schedules

Navigation: Workpapers > "Overall Lead Schedules"

**Review objective:** Verifying accurate use of draft client financial information.

A data-driven financial statements audit approach heavily leverages the mapped client trial balance. Engagement Leaders should review the mapping to avoid errors and subsequent need for rework. Figures should be tied in to draft client financial statements.

### 3) Audit Plan and Strategy

Navigation: Workpapers > "Risk & Response"

**Tip:** From the Risk & Response area review the spectrum of risks chart, in from blue cog menu, to take a stand back review of risk assessment.

Review objective: Risk assessment conclusions and the planned response to risks.

Intelligent risk assessment and defining an effective response to risk is critical to a high-quality, efficient audit which adds value. Engagement Leaders should review:

#### Risk Assessment:

- Pervasive risk areas.
- Scoping of balances & accounts.
- Risk conclusions, particularly Significant and Elevated risks.

#### Response to Risk:

- Responses, particularly on Significant & Elevated risks.
- Use of controls tests and Audit Data Analytics.
- Tests of accounting estimates.
- Projected sample sizes for key relevant areas.

**To Approve Planning:** Once the Engagement Leader is satisfied the planning documentation is performed, the Engagement Leader should mark the "Planning approval: Engagement Leader" workprogram as Final Reviewed.

In a group engagement, a Full or Final review of the Planning Approval workprogram will share planning documentation to components. Full review should only be added once planning workprograms are ready to be shared.



How Engagement Leaders can efficiently review planning documentation and ensure an effective audit approach is designed.

# inflo

This **report** (including any enclosures and attachments) has been prepared for the exclusive use and benefit of the addressee (s) and solely for the purpose for which it is provided. Unless we provide express prior written consent, no part of this report should be reproduced, distributed or communicated to any third party.



inflosoftware.com